



MISSISSIPPI WELDERS SUPPLY CO., INC.

VMI Specialist/Inside Sales Representative

LaCrosse, WI

The Inside Sales Representative/Account Specialist is responsible for servicing area VMI customer accounts and assisting with general business operations of the branch.

Primary duties:

Vendor Managed Inventory (VMI) duties for MWS branch location

- Pick, pack, load and deliver product to customers accordingly
- Maintain established stock levels at customer locations
- Maintain relationships with key customer personnel
- Ensure that customer questions and concerns are promptly and courteously resolved
- Assist with repairs and operations of vending machines as necessary
- Utilize telephone and email to effectively communicate with customers and coworkers
- Maintain a high level of MWS product knowledge in order to keep customers educated and informed on industry products and standards

Sales Activities

- Work with existing customers to actively sell products and services
- Leverage relationships to grow sales within existing established customers

Skills & Abilities:

- Excellent communication, organizational, and leadership skills
- Professional appearance, dress, and attitude
- Good math and general problem-solving skills
- Ability to operate industry specific and standard office software proficiently
- Exhibit strong commitment to serve the customer in a professional manner
- Effectively work with customers to identify product needs

Physical Demands

- Regularly required to lift up to 50 pounds
- Able to work in varied weather conditions and business locations
- Frequent kneeling, bending, pushing, pulling and lifting

Driving Requirements

- Class B CDL preferred. HAZMAT endorsement required within 30 days of hire

****Interested applicants can pick up an application at the LaCrosse store, 611 George Street****